

# **Engagement Panel**

SWAN Expo 2022

- Our panel will share their experiences with patron engagement platforms
- The discussion will include balancing targeted communication and outreach with managing patron privacy and personal information
- Panelists will share cost/benefit of patron engagement platform and share valuable lessons learned and effective strategies

## What is library engagement?

### **Patron Point**

#### Campaign builder & "Your Next Skill" Email





Let us help you with your homework, your career, your shopping, and more.

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#### Brainfuse

Don't stress about homework assignments, eLearning, or getting back on the job market. Get live tutoring using the library's subscription to Brainfuse's HelpNow, and get one-to-one advice from Brainfuse's JobNow coaches.

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#### Consumer Reports

Save money, eliminate buyer's remorse, and plan for your future using your library card to get easy-to-understand, unbiased reviews, recommendations, and guidance on over 9,000 products and services.

Get started



### **OrangeBoy**

You are receiving this email because of your interest in the Oak Park Public Library.



#### Your library is here for you.

Your library experience is as unique as you are. So wherever you are—in the community, at home, or on the go—know your library provides free services and resources supported by a welcoming and professional staff.

Let's connect »

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Oak Park Public Library, 834 Lake St., Oak Park, IL 60301



## **Panelists**

### **Sarah Schroeder**

Assistant Director, Tinley Park Public Library

### **Zach Musil**

Library
Director, Tinley
Park Public
Library

### **Ashley Boyer**

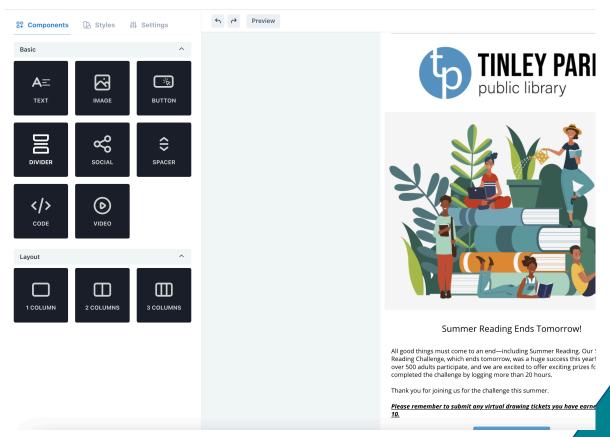
Digital
Engagement
Coordinator,
Oak Park Public
Library

## Web interfaces of OrangeBoy & Patron Point

#### **Savannah Clusters**

#### CLUSTER DISTRIBUTION Back to report 28.49% 25% 20% 17.55% 15% 11.31% 10.51% 10% 7.19% 7.10% 5.62% 2.87% 1.01% Occasionals Digitarians Unknown Bedtime Page Turners Rising Stars New Transitionals Bright Future Dependa Staying Stories Cardholders Connected

### **Patron Point Email Builder**



## **Panel Discussion**

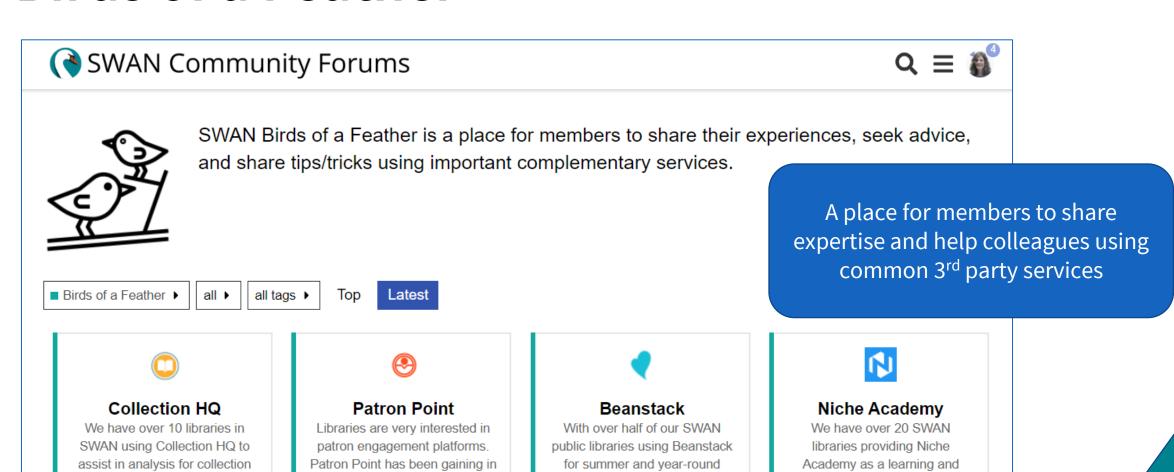
- What reasons did you have for deciding to select the vendor? / What lead your library to adopt the engagement platform?
- Describe your library implementation process for the platform with the vendor and SWAN
- What are some of the engagement campaigns your library has worked on?
- Describe how the engagement platform helped the library with engagement during the pandemic
- Amount of time required of library staff to design & support ongoing engagement
- Have library users noticed something is different? Are they aware of being part of some engagement campaign? (Is the "Big Brother" aspect of this an issue?)
- Would you agree with SWAN observations & recommendations? [See next slide]

## **Observations & Recommendations**

- Engagement systems means monitoring a patron's usage of library services
- We recommend that libraries follow a "walk, don't run" approach; consider the following as the initial focus and features these platforms provide:
  - Implement a patron registration using an online card sign-up, with some GIS parameters for complex library service areas
  - Design marketing and promotion campaign for new library cardholders
  - Create interest-based marketing on patron's selected reading subjects, authors
  - Build segmented and targeted email newsletter marketing for library services and events
- Look at subscription services as duplicative and could be eliminated such as newsletters
- Key and critical to a successful implementation is involving SWAN during the service selection process
- Don't focus on "prettier" notices with HTML and library branding

## Birds of a Feather

development. Since we rely o...



reading challenges and tracki...

training resources for patrons...

popularity and interest among...